



**Thank you for the opportunity to share some valuable information on the benefits of purchasing fuel from Calgary Co-op for your business requirements. The information below will clarify account options available to your company.**

### **Petroleum Account with Federated Co-operatives (the supplier to Calgary Co-op)**

**The perfect account for companies that require access to gas bars and /or cardlocks throughout the City of Calgary, as well as western Canada.**

**Convenience** - Your Commercial Fuel Credit Card is valid at any Co-op or TEMPO outlet across western Canada, including 27 convenient Calgary Co-op gas bar locations in the city of Calgary, as well as Airdrie, Strathmore and Okotoks. In addition to quality gasoline, many of our locations offer diesel and propane service as well as Touchless car washes.

**Savings** - With your Calgary Co-op membership, the fuel purchases you make using your Commercial Fuel Credit Card at any Calgary Co-op gas bar earns you **Revved Up Rewards worth 3.0 cents per litre** in grocery coupons when you present your Calgary Co-op *Value Plus* card or key tag. You can then use the grocery coupons at any Calgary Co-op grocery store for groceries, lunchroom supplies, employee gifts, etc. Your fuel purchases will also enable you to share in the Calgary Co-op annual patronage return on petroleum purchases. In 2009, members saved **9¢ per litre** on fuel purchases through their patronage return, which is paid annually in the form of share equity and cash back.

**Pricing** – With your Commercial Fuel Credit Card, you may also receive a commercial discount, **which is in addition to any savings realized through your Calgary Co-op membership.** For more information about this as well as other discounts available to your company, please contact your local sales representative.

**Invoicing** - As a Federated Co-op petroleum account customer, you will receive a detailed monthly invoice itemizing all purchases made, making recordkeeping and auditing procedures easier. Invoices also can be subtalled by card or unit number. In certain circumstances, billing and payments are available through your computer, making your accounting procedures even easier.

### **Calgary Co-op Cardlock Petroleum Account**

**This account is ideal if you plan to make the majority of your fuel purchases at a Calgary Co-op cardlock location.**

**Convenience** - Cardlock accounts offer access to fuel 24/7/365. Calgary Co-op currently has four cardlock locations: **439 Griffin Road, Cochrane, Alberta; 715 Wheatland Trail, Strathmore, Alberta; 1020-26 Street NE, Calgary, Alberta; 5250-50 Avenue SE, Calgary, Alberta.** If needed, you can also use the card for occasional fuel purchases at any Co-op or Tempo cardlock location across western Canada

**Pricing** - Competitive commercial pricing at Calgary Co-op cardlocks is calculated based on your estimated annual purchases, current market conditions and refinery economics. For information on current cardlock pricing, please contact us.

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**Savings** - With your Calgary Co-op membership, the fuel purchases you make using your Cardlock Card at the four Calgary Co-op cardlock locations will also enable you to share in the Calgary Co-op annual patronage return on petroleum purchases. **In 2009, the annual patronage return paid to members on their fuel purchases was 9¢ per litre.**

**Invoicing** - As a Calgary Co-op cardlock customer, you will receive a detailed monthly invoice itemizing all purchases made to make recordkeeping and auditing procedures easier for you. Invoices can also be subtalled by card or unit number.

**Security** - In the event your credit card or cardlock card is lost or stolen, your card will be immediately cancelled upon notification and you can make arrangements for a replacement card. Our cardlock cards come with a personal security number and, if requested, can be programmed to allow only specific products and quantities to be purchased.

**Community - Locally Owned, Locally Operated!** As a co-operative and a locally owned and operated company, Calgary Co-op supports the communities it serves through monetary, product and in-kind donations, and shares a portion of its profits with its member-owners in the form of an annual patronage return. In 2009, donations to the community were \$2.0 million, while members shared \$44.4 million in patronage returns and share equity – our dollars stay in the community and help support the local economy.

**Thank you for allowing us an opportunity to present you with information about our commercial fuel programs. To assist you in applying and for your convenience,** attached are the application forms for the Federated Co-operatives Limited Commercial Petroleum Account or Calgary Co-operative Association Commercial Petroleum Account.

If you would like additional information about pricing, or if you have any questions, please contact me by email or the telephone or fax number listed below.

Sincerely,

**CALGARY CO-OPERATIVE ASSOCIATION LIMITED**

**Chris Long,**  
**Petroleum Operations Manager**  
Phone: 403-219-6025 ext. 6172 (office)  
Fax: 403-299-5415  
Email: [clong@calgarycoop.com](mailto:clong@calgarycoop.com)